This is an unofficial translation of an excerpt of the original notice in Japanese for reference purposes only. In the case of any discrepancy between the translation and the Japanese original, the latter shall prevail. The Company assumes no responsibility for this translation or for direct, indirect or any other forms of damages arising from the translations. For the entire information of the notice, please check the original notice in Japanese.

> Securities Code: 4739 June 2, 2017

To Shareholders with Voting Rights

Satoshi Kikuchi, President & CEO ITOCHU Techno-Solutions Corporation 3-2-5, Kasumigaseki, Chiyoda-ku, Tokyo

# Notice of the 38th Fiscal Year Annual General Meeting of Shareholders

You are cordially invited to attend the 38th Fiscal Year Annual General Meeting of Shareholders (the "Meeting") of ITOCHU Techno-Solutions Corporation (the "Company") to be held as described below.

If you are unable to attend the Meeting, you can exercise your voting rights in either via mail or the Internet, etc. Please review the "Reference Materials for the Meeting" to be hereinafter described (pp.5-21) and exercise your voting rights according to the instructions on page 3 by no later than <u>5:30 p.m., Tuesday,</u> June 20, 2017 Japan time.

1. Date and time:	10:00 a.m., Wednesday, June 21, 2017, Japan time
2. Place:	Nikkei Hall, 3F, Nikkei Building
	1-3-7, Otemachi, Chiyoda-ku, Tokyo

3. Meeting agenda:

Matters to be Reported:

- 1. Contents of the Business Report, Consolidated Financial Statements for the 38th Fiscal Year (from April 1, 2016 to March 31, 2017) and the report of audit results by the Accounting Auditor and the Board of Corporate Auditors of the Consolidated Financial Statements.
- 2. Contents of the Non-consolidated Financial Statements for the 38th Fiscal Year (from April 1, 2016 to March 31, 2017).

Matters to be Resolved:

- Proposal 1: Appropriation of surplus
- Proposal 2: Reduction of legal capital surplus
- **Proposal 3:** Election of nine (9) Directors
- **Proposal 4:** Election of one (1) Corporate Auditor
- **Proposal 5:** Election of one (1) Substitute Corporate Auditor

Proposal 6: Introduction of performance-linked share-based remuneration plan for Directors, etc.

- 4. Other matters related to convocation of the Meeting
- (1) Exercising voting rights by proxy

When voting rights are to be exercised by proxy, please present a written certificate of proxy along with the relevant shareholder's Voting Rights Exercise Form at the reception desk of the meeting place. Please note that only a single other shareholder with voting rights of the Company can be designated as a proxy.

(2) Diverse exercise of voting rights

If you wish to make a diverse exercise of your voting rights, please notify the Company of such intention and reasons in writing at least three days prior to the date of the Meeting.

When attending the Meeting, please present the enclosed Voting Rights Exercise Form at the reception desk of the meeting place.

Notes:

1. Of documents which shall be provided, the following are presented in the Company's website on the Internet (stated below) pursuant to the laws and regulations and Article 16 of the Company's Articles of Incorporation, and thus not included in the documents provided with this notice of convocation of the Meeting.

Notes to Consolidated Financial Statements

Notes to Non-consolidated Financial Statements

The Consolidated and Non-consolidated Financial Statements audited by the Corporate Auditors and the Accounting Auditor include the documents attached to this notice of convocation of the Meeting as well as the Notes to Consolidated and Non-consolidated Financial Statements presented in the Company's website (stated below).

2. The Company will promptly post any revisions made to the Reference Materials for the Meeting and the attachments on its website (stated below).

http://www.ctc-g.co.jp/ir/

## [Guide to Exercising Voting Rights]

## If attending the Meeting

Date and time of the Meeting: 10:00 a.m., Wednesday, June 21, 2017, Japan time

(The reception will begin at 9:00 a.m.)

Please bring and present the enclosed Voting Rights Exercise Form at the reception desk of the meeting place. Additionally, please bring this document with you as reference for the proceedings.

\*Exercise of voting rights via proxy is allowed by a single other shareholder with voting rights of the Company in attendance at the Meeting. However, submission of a written certificate of proxy will be required.

## If unable to attend the Meeting

### Exercise of voting rights via mail (writing)

Exercise deadline: Arrival by 5:30 p.m., Tuesday, June 20, 2017, Japan time

Please indicate your vote for or against the proposals on the Voting Rights Exercise Form enclosed herewith, and return it so that it will be received by no later than the above deadline.

## Exercise of voting rights via the Internet

Exercise deadline: Until 5:30 p.m., Tuesday, June 20, 2017, Japan time

Please visit the voting website using PC or other devices and enter your vote for or against the proposals by no later than the above deadline. For more details about the voting website and how to exercise voting rights, please refer to [Guide to Exercising Voting Rights via the Internet] on page 4.

## [Guide to Exercising Voting Rights via the Internet]

## Exercising voting rights via the Internet

(1) You can exercise your voting rights on the Company's designated "voting website" (see URL below) using PC or mobile phone, instead of exercising your voting rights in writing. If you wish to do so, please log in to the website with the voting rights exercise code and password printed in the right side of the enclosed Voting Rights Exercise Form, and follow the instructions on the screen to enter your vote. For security reasons, you will have to change the password when you log in for the first time.

http://www.it-soukai.com/

[For mobile phones] QR code



- (2) Deadline for exercising voting rights is 5:30 p.m., Tuesday, June 20, 2017, Japan time, and you are required to finish entering your vote by then. Your exercise at the earliest opportunity is advised.
- (3) If you exercise your voting rights both in writing and via the Internet, the vote through the Internet shall be effective. If you exercise your voting rights more than once, the last exercise shall be deemed as effective.
- (4) The password (including one changed by you) is valid only for the Meeting. A new password will be issued for the next General Meeting of Shareholders.
- (5) Any fees related to internet connection will be at your own expense.

(Important notes)

- The password is a means to identify a shareholder who exercises his/her voting rights. The Company will not ask your password.
- The password will be locked and disabled when inputted incorrectly a certain number of times. Please follow the instructions on the screen in such a case.
- The voting website has been tested and validated by general internet access devices but still may fail in some cases, depending on the device.

Contact information

For inquiries, please contact the administrator of shareholder registry, Stock Transfer Agency Department, Mizuho Trust & Banking Co., Ltd. at the following numbers.

- (1) For technical support on the voting website:
  - 0120-768-524 (Toll free within Japan/Weekdays 9:00 21:00)
- For any other inquiries on stock administration: 0120-288-324 (Toll free within Japan /Weekdays 9:00 – 17:00)

### (Reference)

With regard to institutional investors, they may use the Electronic Voting Platform for Institutional Investors operated by ICJ, Inc.

# **Reference Materials for the General Meeting of Shareholders**

## **Proposals and References**

**Proposal 1:** Appropriation of surplus

The Company proposes the following for the appropriation of surplus:

Matters related to year-end dividend

The Company recognizes return of profits to shareholders as one of the most important management issues, and its basic policy is to ensure stable dividend payments in accordance with business performance and to enhance dividend scale with consideration of the balance of internal reserves. We are targeting a consolidated dividend payout ratio of around 40%.

The Company proposes the following year-end dividend based on the basic policy, an increase of ¥5 per share compared to the previous year, to show our appreciation to shareholders for their continued support:

- (1) Type of property for dividend Cash
- (2) Allotment of property for dividend to shareholders and the total amount thereof ¥42.50 per share of the Company's common stock, ¥4,913,603,585 in total amount (Note) Combined with the interim dividend of ¥37.50 per share paid on December 2, 2016, the annual dividend for the current fiscal year will be ¥80 per share, an increase of ¥10 per share from that of the previous fiscal year.
- (3) Effective date for the dividend from surplus June 22, 2017

Period	34th	35th	36th	37th	38th (Year ended March 31, 2017) (Note) 3
Annual dividend per share (Yen) (Note) 1	52.5	55.0	60.0	70.0	80.0 (Plan)
Consolidated dividend payout ratio (%) (Note) 2	39.1	45.8	40.3	44.9	42.3 (Plan)

(Reference) Transition of Annual Dividend per Share and Consolidated Dividend Payout Ratio

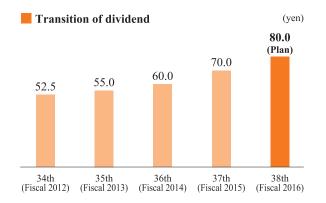
(Notes)

1. The company conducted a 2-for-1 split of common shares with an effective date of April 1, 2015.

The above figures reflect the impact of the stock split.

2. In calculating the figures, basic earnings per share based on Japanese GAAP is used for the 34th fiscal year, while basic earnings per share based on IFRS is used from the 35th fiscal year onwards.

3. The annual dividend per share and the consolidated dividend payout ratio for the 38th fiscal year (the current fiscal year) are based on the premise that proposal is approved as proposed.



## Proposal 2: Reduction of legal capital surplus

1. Objective of reduction of legal capital surplus

To secure flexibility and agility for future capital policy, the Company proposes the reduction of a portion of legal capital surplus and increasing an identical amount of other capital surplus, pursuant to the stipulations of Article 448, Paragraph 1 of the Companies Act.

- 2. Overview of reduction of legal capital surplus
  - (1) Item and amount of legal capital surplus to be reduced Legal capital surplus ¥20,000,000 out of ¥33,076,014,360
  - (2) Item and amount of surplus to be increased Other capital surplus ¥20,000,000,000
  - (3) Effective date of reduction of legal capital surplus August 31, 2017

## **Proposal 3:** Election of nine (9) Directors

As the terms of office of all the eight (8) Directors will expire at the conclusion of the Meeting and Director Shunsuke Noda resigned on March 31, 2017, the Company proposes the election of nine (9) Directors. The candidates for Directors are described below.

No.		Name		Current position and responsibilities at the Company	Attendance at Board of Directors Meetings
1	For reappointment	Satoshi Kikuchi		President & CEO	100% (16 out of 16)
2	For reappointment	Toru Matsushima		Director and Executive Vice President (EVP) CAO, CFO and CCO Responsible for Global Business Development	100% (16 out of 16)
3	For reappointment	Masaaki Matsuzawa		Director and Executive Vice President (EVP) COO, Distribution & Enterprise Group Officer responsible for Business Group	100% (16 out of 16)
4	For reappointment	Tadataka Okubo		Director and Senior Managing Executive Officer COO, Advanced IT Strategy Group Officer responsible for Advanced IT Strategy Group and IT Services Group CTO and CIO	100% (16 out of 16)
5	For reappointment	Takahiro Susaki		Director and Managing Executive Officer COO, Public & Regional Business Group	100% (16 out of 16)
6	For reappointment	Makiko Nakamori	Outside Independent	Director	94% (15 out of 16)
7	For reappointment	Toshio Obi	Outside Independent	Director	100% (16 out of 16)
8	New appointment	Tatsushi Shingu			
9	New appointment	Tadayoshi Yamaguchi			

(Note) The name of Mr. Toshio Obi recorded in the family register is Toshio Nakamura.

# Candidates for Directors

	Name	Brief perso	onal history, position, responsibilities and			
No.	(Date of birth)		s of significant concurrent position(s)			
		April 1976 June 2006 April 2008 June 2008 April 2010 June 2012	Joined ITOCHU Corporation Executive Officer, ITOCHU Corporation Managing Executive Officer, ITOCHU Corporation Representative Director and Managing Director, ITOCHU Corporation Representative Director and Managing Executive Officer, ITOCHU Corporation President & CEO of the Company (current position)	Number of the Company's shares held 14,600		
1	Satoshi Kikuchi (December 29, 1952)	Status of attendance at Board of Directors Meetings: 16/16 (100%) Term of office as Director:				
	(For reappointment)	<ul> <li>Ierm of office as Director:</li> <li>5 years</li> <li>Reasons for the nomination of the candidate for Director:</li> <li>Mr. Satoshi Kikuchi possesses personal qualities such as high ethical perspective and fairness as Director, and subsequent to assuming the office of President &amp; CEO in June 2012, he has achieved the Medium-term Management Plan (fiscal 2014 to fiscal 2015), and is currently demonstrating leadership in business growth and improving corporate value toward achieving the three-year Medium-term Management Plan from fiscal 2016. Thus, the Company proposes his continued appointment as Director.</li> <li>Special interests:</li> <li>There are no special interests between Mr. Satoshi Kikuchi and the Company.</li> </ul>				

	Name	Brief perso	onal history, position, responsibilities and			
No.	(Date of birth)		of significant concurrent position(s)			
	(	April 1979	Joined ITOCHU Corporation			
		June 2006	Executive Officer, ITOCHU Corporation	- Contraction		
		April 2009	Managing Executive Officer, ITOCHU	(-2)		
		I	Corporation			
		June 2010	Representative Director and Managing			
			Executive Officer, ITOCHU Corporation			
		April 2014	Senior Managing Executive Officer and			
		1	CSO of the Company			
		June 2014	Director of the Company (current position)	Number of the		
		April 2015	Executive Vice President (EVP),	Company's shares		
		-	CAO, Responsible for Global Business	held		
			Development and CCO of the Company	7,100		
			(current position)			
			Chairman & Director, CTC GLOBAL			
			SDN. BHD. (current position)			
	Toru Matsushima		Chairman & Director, CTC GLOBAL			
2	(April 16, 1955)		PTE. LTD. (current position)			
2		June 2015	CFO of the Company (current position)			
	(For reappointment)		ance at Board of Directors Meetings:			
		16/16 (100%)				
		<b>T</b> 0.07				
		Term of office a	is Director:			
		3 years				
		Descens for the	nomination of the candidate for Director:			
			shima possesses personal qualities such as high	h athiaal parapativa		
			Director, and subsequent to assuming the office			
			2014, he has served as CAO, CFO, and CCO. He has extensive knowledge and abilities regarding management, and the Company believes that he is necessary for			
		the management of the Company. Thus, the Company proposes his continued appointment as Director.				
		TFF CHILDREN US				
		Special interests	5:			
		1	ecial interests between Mr. Toru Matsushima a	nd the Company.		

	Name	Brief perso	nal history, position, responsibilities and	-		
No.	(Date of birth)		of significant concurrent position(s)			
		April 1978	Joined C.ITOH DataSystems Co., Ltd.			
		October 1989	Transferred to the Company	1001		
		June 2002	Executive Officer of the Company	1-2		
		April 2007	Managing Executive Officer and COO,			
		1	Datacenter Group of the Company			
		June 2009	Director of the Company (current position)			
		April 2011	COO, Telecommunication Systems Group			
		-	of the Company			
		April 2013	Officer responsible for	Number of the		
			Telecommunication Systems Group and	Company's shares		
			Financial & Public Systems Group of the	held		
			Company	12,600		
		April 2015	Senior Managing Executive Officer of the			
			Company			
		April 2016	Officer responsible for Distribution &			
			Enterprise Group and Telecommunication			
			Group of the Company			
			COO, Distribution & Enterprise Group of			
	Masaaki Matsuzawa	1 2016	the Company (current position)			
2	(November 23, 1954)	June 2016	Director, Asahi Business Solutions Corp.			
3		A	(current position)			
	(For reappointment)	April 2017	Executive Vice President (EVP) and			
			Officer responsible for Business Group of the Company (current position)			
		Status of attenda				
		Status of attendance at Board of Directors Meetings: 16/16 (100%)				
		10/10 (100/0)				
		Term of office as	s Director			
		8 years				
		- J				
		Reasons for the nomination of the candidate for Director:				
		Mr. Masaaki Ma	tsuzawa possesses personal qualities such as l	high ethical		
		perspective and	fairness as Director, and subsequent to assumi	ing the office of		
		Director in June	2009, he has previously served as COO of the	e Datacenter Group,		
			ication Systems Group, and the Distribution &	1 1		
			essing extensive knowledge and abilities regar			
			lieves that he is necessary for the managemen			
		Thus, the Compa	any proposes his continued appointment as Di	rector.		
		G 11				
		Special interests		14.0		
		I nere are no spe	cial interests between Mr. Masaaki Matsuzaw	a and the Company.		

NT	Name	Brief perso	onal history, position, responsibilities and			
No.	(Date of birth)		of significant concurrent position(s)			
		January 1981	Joined C.ITOH DataSystems Co., Ltd.			
		October 1989	Transferred to the Company	And and a second and		
		June 2002	Executive Officer of the Company	12		
		January 2004	COO, Information Management of the			
		2	Company			
		April 2004	COO, Information Systems/BPR and CIO			
		-	of the Company			
		April 2007	Deputy COO, Financial Systems Group of			
		-	the Company	Number of the		
		April 2011	Managing Executive Officer of the	Company's shares		
			Company	held		
		April 2013	COO, Cross Function Group and CTO of	9,200		
			the Company			
		April 2014	COO, IT Services Business Group and			
			CTO of the Company			
		June 2014	Director of the Company (current position)			
		April 2017	Senior Managing Executive Officer,			
	Tadataka Okubo		COO, Advanced IT Strategy Group,			
	(July 20, 1956)		Officer responsible for Advanced IT			
4			Strategy Group and IT Services Group,			
	(For reappointment)		CTO and CIO of the Company (current			
		Stature of attand	position)			
		Status of attendance at Board of Directors Meetings: 16/16 (100%)				
		10/10 (100%)				
		Term of office a	s Director			
		3 years				
		5 years				
		Reasons for the nomination of the candidate for Director:				
		Mr. Tadataka Okubo possesses personal qualities such as high ethical perspective				
			Director, and subsequent to assuming the office			
		2014, he has been responsible for the IT Services Business Group, Advanced IT				
		Strategy Group, and served as CTO in addition to possessing extensive knowledge				
		and abilities reg	arding management, and the Company believe	es that he is necessary		
			nent of the Company.	-		
		Thus, the Comp	any proposes his continued appointment as Di	rector.		
		Special interests	3:			
			ecial interests between Mr. Tadataka Okubo an	d the Company.		

• •	Name	Brief perso	onal history, position, responsibilities and		
No.	(Date of birth)		of significant concurrent position(s)		
		April 1979	Joined ITOCHU Corporation		
		June 2004	Director of the Company		
		June 2005	Executive Officer of the Company	( in the second se	
		April 2009	Executive Officer and Chief Operating		
		-	Officer, ICT & Media Division, ITOCHU		
			Corporation		
		June 2009	Director of the Company (current position)		
		April 2011	Chief Operating Officer, Information &		
			Communication Technology Division,	Number of the	
			ITOCHU Corporation	Company's shares	
		April 2012	Managing Executive Officer (current	held	
			position) and COO, IT Support Services	5,900	
			Group of the Company		
		April 2013	COO, Financial & Public Systems Group		
		Jamuary 2015	of the Company		
		January 2015	COO, Regional Business Development of the Company		
		April 2016	Officer responsible for Public & Regional		
	Takahiro Susaki	7 ipin 2010	Business Group and Finance & Social		
5	(September 8, 1956)		Infrastructure Group of the Company		
U U			COO, Public & Regional Business Group		
	(For reappointment)		of the Company (current position)		
		Status of attenda	ince at Board of Directors Meetings:		
		16/16 (100%)			
		Term of office as	s Director:		
		8 years			
		Deserve for the	n an in ation a false and idate for Directory		
		Reasons for the nomination of the candidate for Director: Mr. Takahiro Susaki possesses personal qualities such as high ethical perspective			
			Director, and subsequent to assuming the office		
			en responsible for the IT Support Services Gro		
			Group, and the Public & Regional Business G		
		ssessing extensive knowledge and abilities re			
			y believes that he is necessary for the manage		
			any proposes his continued appointment as Di		
		Special interests	:		
		-	cial interests between Mr. Takahiro Susaki an	d the Company.	

	Name	Brief nerson	nal history, position, responsibilities and	
No.	(Date of birth)		of significant concurrent position(s)	
	(Dute of official)	April 1987	Joined NIPPON TELEGRAPH AND	
		ripin 1907	TELEPHONE CORPORATION	-
		October 1991	Joined Asahi & Co. (current KPMG AZSA	and the second
			LLC)	
		April 1996	Registered as certified public accountant	
		July 1997	Director, Nakamori CPA Offices (current	
			position)	CONCERNING OF THE OWNER
		August 2000	Corporate Auditor, Oracle Corporation	
			Japan	Number of the
		December 2006	Corporate Auditor, istyle Inc. (current position)	Company's shares held
		August 2008	Director, Oracle Corporation Japan	0
		March 2010	Corporate Auditor, GLOBAL-DINING, INC.	
		September 2011	Corporate Auditor, THE JADE GROUP	
			K.K. (current LOCONDO, Inc.)	
		December 2011	Corporate Auditor, M&A Capital Partners	
		1 2012	Co., Ltd. (current position)	
		June 2013	Director of the Company (current position) Corporate Auditor, NEXT Co., Ltd.	
			(current LIFULL Co., Ltd.) (current	
			position)	
	Makiko Nakamori	November 2015	Corporate Auditor, TeamSpirit Inc.	
	(August 18, 1963)		(current position)	
			nce at Board of Directors Meetings:	
6	(For reappointment)	15/16 (94%)		
	(Outside)	Term of office as	Director:	
		4 years		
	(Independent)			
			omination of the candidate for Outside Direc	
			amori possesses personal qualities such as his irector, and subsequent to assuming the office	
			d her duties as Outside Director. She does no	
			gaged in corporate management except servin	-
			itside Corporate Auditor, yet she possesses a	
			xpertise and extensive experience as a certific	
			believes she is necessary for the management	
		Thus, the Compa	ny proposes her continued appointment as O	utside Director.
		Special interests	and views toward independence:	
			cial interests between Ms. Makiko Nakamori	and the Company.
			Company has reported to the Tokyo Stock E	
			ri as an independent officer with no potential	
		with general shar	eholders as required by the aforementioned E	Exchange.
			es on the candidate for Director:	11.1
			amori has entered into a liability limitation as Article 423, Paragraph 1 of the Companies A	
			I on the agreement is limited to the amount st	
			n her reappointment is approved, she will ren	
			tent with the Company.	ien ale naonity
		initiation ugreen	ione with the Company.	

<b>)</b> T	Name	Brief persor	hal history, position, responsibilities and	
No.	(Date of birth)		of significant concurrent position(s)	
		July 1973	Program planner, UN Development	
		1077	Programme	00
		January 1977	Senior researcher in the Center of Japanese Economy and Business at Columbia	the second
			University	- And -
		April 1980	Adviser, Communications and Information	
		-	Network Association of Japan (current	
		April 1988	position) Executive adviser to Japanese Minister of	
		April 1988	Labor	Number of the
		April 2001	Professor, Waseda University (current	Company's shares
		A mril 2002	position) Director Institute of a Covernment	held 0
		April 2002	Director, Institute of e-Government, Waseda University (current position)	0
		May 2004	Director, APEC e-Government Research	
		2006	Center (current position)	
		May 2006	Chair, National e-Government Promotion Council, Ministry of Internal Affairs and	
			Communications (current position)	
		September 2008	President, International Academy of CIO	
		August 2000	(current position)	
		August 2009	Member, Evaluation and Expert Research Committee for IT Strategic Headquarters,	
			Cabinet Office	
		January 2011	Adviser to Secretary General of ITU	
	Tashia Ohi	January 2012	Vice Chairman, ICT Super-Aging Society Design Council, Ministry of Internal	
	Toshio Obi (October 1, 1947)		Affairs and Communications	
	(0000011,1)47)	June 2014	Director of the Company (current position)	
7	(For reappointment)	Status of attendar 16/16 (100%)	nce at Board of Directors Meetings:	
	(Outside)	Term of office as	Director:	
	(Independent)	3 years		
	()	Reasons for the n	omination of the candidate for Outside Direc	tor:
		Mr. Toshio Obi p	ossesses personal qualities such as high ethic	al perspective and
			or, and subsequent to assuming the office of a uties as Outside Director. He does not have e	
			in corporate management except serving as a	
		an Outside Corpo	orate Auditor, yet he possesses a high level of	expertise as an
			ep knowledge in information systems and the	
			he management of the Company. Thus, the Co tment as Outside Director.	ompany proposes ms
		Special interests :	and views toward independence:	
			cial interests between Mr. Toshio Obi and the	Company.
			e operational transaction relationships betwe	
			ty, where he serves as professor, the amount $c_{3}$ than 0.1% of the Company's consolidated re	
			eate special interests. Thus, the Company has	
		Stock Exchange,	Inc., Mr. Toshio Obi as an independent office	er with no potential
		conflicts of intere Exchange.	est with general shareholders as required by the	he aforementioned
			es on the candidate for Director:	
			as entered into a liability limitation agreement, Paragraph 1 of the Companies Act, whereby	
			ement is limited to the amount stipulated by	
		When his reappoint	intment is approved, he will renew the liabilit	
		agreement with th	ne Company.	

	Name	Brief per	sonal history, position, responsibilities and			
No.	(Date of birth)		is of significant concurrent position(s)			
	(Dute of official)	April 1987	Joined ITOCHU Corporation			
		May 2008	General Manager, Mobile & Wireless	1 A CON		
		111ay 2000	Department, ITOCHU Corporation			
		June 2008	Director, ITC NETWORKS			
			CORPORATION (current CONEXIO			
			Corporation)			
		April 2009	General Manager, Mobile Network			
		F	Business Department, ITOCHU			
			Corporation	Number of the		
		April 2011	General Manager, Communication &	Company's shares		
		1	Mobile Business Department, ITOCHU	held		
			Corporation	0		
		April 2012	Deputy Chief Operating Officer, ICT,			
		1	Insurance & Logistics Division, ITOCHU			
			Corporation			
		April 2015	Deputy Chief Operating Officer, ICT			
			Division, ITOCHU Corporation			
		April 2016	SVP & CAO, ITOCHU International Inc;			
			SVP & General Manager, Corporate			
			Planning Division, ITOCHU International			
	Tatsushi Shingu		Inc; President & CEO, ITOCHU Canada			
8	(July 9, 1964)		Ltd.			
Ŭ		April 2017	Executive Officer, Chief Operating			
	(New appointment)		Officer, ICT Division, ITOCHU			
			Corporation (current position)			
			Director, ITOCHU Fuji Partners, Inc.			
		May 2017	(current position) Director, BELLSYSTEM24 Holdings, Inc.			
		Widy 2017	(current position)			
		Reasons for the	e nomination of the candidate for Director:			
			hingu possesses personal qualities such as high	ethical perspective and		
			ossesses a high level of expertise and extensive			
			s Chief Operating Officer of the ICT Division o			
			nd the Company believes that he is qualified for			
		the Company. Thus, the Company proposes his appointment as Director.				
		Special interests:				
			becial interests between Mr. Tatsushi Shingu an	d the Company.		
		Other special n	notes on the candidate for Director:			
			ushi Shingu is appointed, the Company plans to	o newly enter into a		
		liability limitat	tion agreement with him under Article 423, Para	agraph 1 of the		
			t. The liability for damage based on the agreem	ent will be limited to		
		the amount stip	pulated by laws and regulations.			

Na	Name	Brief per	sonal history, position, responsibilities and			
No.	(Date of birth)		status of significant concurrent position(s)			
		April 1989 April 2008 July 2011 April 2015 April 2016	Joined ITOCHU Corporation PRESIDENT & CEO, ITOCHU Financial Services, Inc. Managing Director, TCI Finance Corporation General Manager, Financial Business Department, ITOCHU Corporation General Manager, ICT & Financial Planning & Administration Department, ITOCHU Corporation (current position)	Number of the Company's shares held 0		
9	Tadayoshi Yamaguchi (July 24, 1966) (New appointment)	Mr. Tadayoshi perspective and knowledge reg Planning & Ac believes that h Company prop Special interes There are no sp Other special r When Mr. Tad into a liability Companies Ac	e nomination of the candidate for Director: Yamaguchi possesses personal qualities such as d fairness, and possesses a high level of expertis garding management as General Manager of the lministration Department of ITOCHU Corporat e is qualified for the management of the Compa- poses his appointment as Director. tts: pecial interests between Mr. Tadayoshi Yamagu notes on the candidate for Director: ayoshi Yamaguchi is appointed, the Company p limitation agreement with him under Article 42 t. The liability for damage based on the agreem pulated by laws and regulations.	se and extensive ICT & Financial ion, and the Company my. Thus, the chi and the Company. lans to newly enter 3, Paragraph 1 of the		

(Note) The terms of office for Directors are as of the conclusion of this Meeting.

## **Proposal 4:** Election of one (1) Corporate Auditor

As the term of office of Corporate Auditor Shintaro Ishimaru will expire at the conclusion of the Meeting, the Company proposes his reappointment.

With regard to the submission of this proposal, the Company has received approval from the Board of Corporate Auditors.

The candidate for Corporate Auditor is described below.

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ber of the		
ny's shares		
neld		
500		
Status of attendance at Board of Corporate Auditors Meetings: 13/13 (100%)		
Term of office as Corporate Auditor:		
4 years		
Reasons for the nomination of the candidate for Outside Corporate Auditor:		
Mr. Shintaro Ishimaru has been fulfilling his duties for the past four years since June		
2013 as Outside Corporate Auditor of the Company, and possesses an adequate level		
of knowledge toward corporate management of the Group. He also possesses		
experience in management at ITOCHU Corporation and a high level of insight		
concerning information systems. Thus, the Company believes that he will		
appropriately audit the execution of duties by Directors, and proposes his continued appointment as Outside Corporate Auditor.		
appointment as Outside Corporate Auditor.		
Special interests:		
There are no special interests between Mr. Shintaro Ishimaru and the Company.		
There are no special interests between ivit, binnard internet and the company.		
Other special notes on the candidate for Corporate Auditor:		
Within the past five years, Mr. Shintaro Ishimaru has been an executive at ITOCHU		

Candidate for Corporate Auditor

(Note) The term of office for Corporate Auditor is as of the conclusion of this Meeting.

## **Proposal 5:** Election of one (1) Substitute Corporate Auditor

As the validity of the currently elected Substitute Corporate Auditor will expire at the commencement of this Annual General Meeting, the Company once again proposes the election of one (1) Substitute Corporate Auditor to prepare for the event where the number of Corporate Auditors falls below the number defined by laws and regulations.

With regard to the submission of this proposal, the Company has received approval from the Board of Corporate Auditors.

The candidate for Substitute Corporate Auditor is described below.

Name (Date of birth)	Brief personal history, position and status of significant concurrent position(s)	Number of the Company's shares held
	April 1999       Registered as an attorney (Daini Tokyo Bar Association)         Joined Hibiya Sogo Law Office	0
Seiji Tanimoto (July 9, 1970) (For reappointment)	<ul> <li>Reasons for the nomination of the candidate for Substitute Co Mr. Seiji Tanimoto does not have experience of being directly corporate management, yet he possesses abundant experience expertise regarding corporate law as an attorney. Thus, the Co he will appropriately audit the execution of duties by Director continued appointment as Substitute Corporate Auditor. Addit candidate for Substitute Outside Corporate Auditor.</li> <li>Special interests and views toward independence: There are no special interests between Mr. Seiji Tanimoto and Additionally, in the event that Mr. Seiji Tanimoto assumes off Corporate Auditor, the Company plans to report him as an ind the Tokyo Stock Exchange, Inc. as defined by the aforementic Other special notes on the candidate for Substitute Corporate When Mr. Seiji Tanimoto assumes office of Outside Corporate Company plans to newly enter into a liability limitation agree under Article 423, Paragraph 1 of the Companies Act. The liab based on the agreement will be limited to the amount stipulate</li> </ul>	engaged in and a high level of mpany believes that s, and proposes his ionally, he is a the Company. ice of Outside ependent officer to oned Exchange. Auditor: e Auditor, the ment with him bility for damage

Candidate for Substitute Corporate Auditor

**Proposal 6:** Introduction of performance-linked share-based remuneration plan for Directors, etc.

#### 1. Objectives of the proposal

In this Proposal, the Company requests approval for the introduction of a new performance-linked share-based remuneration plan "Board Benefit Trust (BBT)" (hereinafter the "Plan") for Directors and Executive Officers of the Company (excluding part-time Directors, Outside Directors, and nonresidents of Japan; hereinafter the "Directors, etc."). In the Plan, a portion of bonus in cash which has been calculated under the formula for the current performance-linked bonus will be replaced to share-based remuneration.

The Plan aims to make linkage between the remuneration for Directors, etc. and the Company's share price clearer and to have Directors, etc. share the merits of increase of stock price as well as the risks of stock price declines with shareholders of the Company. It also aims to heighten awareness toward making contributions to improving our performance over the medium and long term and to increasing corporate value. Accordingly, the Company considers that the content of this Proposal is appropriate.

In order to provide new share-based remuneration to the Company's Directors, this Proposal proposes the approval of an amount of remuneration, etc., separate from the amount of remuneration approved at the 27th Fiscal Year Annual General Meeting of Shareholders held on June 22, 2006 (up to ¥640 million per year, not including salaries provided for Directors concurrently serving as employees). Additionally, the Company requests that decision on details concerning the Plan be entrusted to the Board of Directors within the framework of 2. below.

Additionally, if Proposal 3 is approved as originally proposed, the number of Directors subject to the Plan will be 5 persons.

- 2. Amount and reference information of remuneration, etc., under the Plan
  - (1) Overview of the Plan

The Plan is a performance-linked share-based remuneration plan by which the Company's shares are acquired through a trust using money contributed by the Company as the source (hereinafter the "Trust" for the trust established under the Plan), and the Company's shares and the money equivalent to the market value of the Company's shares (the "Company Shares, etc.") will be delivered to Directors, etc., through a trust in accordance with the Officer Stock Benefit Regulations established by the Company. Additionally, Directors, etc., will receive the Company Shares, etc., in principle, upon their retirement as Directors, etc.

### (2) Persons subject to the Plan

Directors and Executive Officers (excluding part-time Directors, Outside Directors, and nonresidents of Japan. Corporate Auditors shall not be subject to the Plan.)

(3) Trust period

The period from August 2017 (scheduled) until the end of the Trust (The Trust shall continue without determining a specific termination date, and as long as the Plan exists. The Plan shall be terminated upon occurrence of events such as when the Company's shares are delisted or the Officer Stock Benefit Regulations are abolished, etc.)

(4) Trust amount (amount of remuneration, etc.)

Under the condition that this Proposal is approved, the Company shall introduce the Plan to the three fiscal years from the fiscal year ending March 31, 2018 to that ending March 31, 2020 (hereinafter, the aforementioned three-year period shall be the "Initial Applicable Period," and subsequent three-fiscal-year periods following the aforementioned three-fiscal-year period shall each be referred to as the "Applicable Period"), and for each following Applicable Period, and to provide Company Shares, etc., to Directors, etc. the Company shall contribute the following amounts of cash as the source of funds to acquire the Company's shares for the Trust.

First, upon establishment of the Trust (scheduled for August 2017), the Company shall contribute funds to the Trust up to \$390 million (of which, \$180 million for Directors) as funds required for the Initial Applicable Period.

Furthermore, after the Initial Applicable Period, the Company will, in principle, make additional contributions up to ¥390 million (of which, ¥180 million for Directors) to the Trust every Applicable Period until the Plan ends. However, provided that in cases where such additional contribution is made and the Company's shares (excluding shares corresponding to the points granted to Directors, etc. for which the delivery of such shares is incomplete) and cash (hereinafter the "Remaining Shares, etc.") remain within the trust assets, the total amounts of the Remaining Shares (for the Company's shares, the amount of the Remaining Shares shall be the market value thereof as of the last day of the preceding Applicable Period), and the additional contribution to the Trust shall be no more than ¥390 million (of which, ¥180 million for Directors). Additionally, if the Company decides upon an additional contribution, disclosure shall be made in a timely and appropriate manner.

(5) Acquisition method and number of shares to be acquired for the Company's shares

The acquisition of the Company's shares by the Trust shall use funds contributed in (4) above, and is planned to be made via exchange markets or via a disposal of the Company's treasury stock. For the Initial Applicable Period, acquisition shall be made without delay after the establishment of the Trust with an upper limit of 252,000 shares.

Details of the acquisition of the Company's shares by the Trust shall be disclosed in a timely and appropriate manner.

(6) Calculation method of Company Shares, etc., to be provided to Directors, etc.

In each fiscal year, the Company will grant points to Directors, etc., defined as distribution funds corresponding to the degree of achievement of business results etc., which are divided by a certain stock price, as stipulated by the Officer Stock Benefit Regulations. The total number of points granted to Directors, etc., per year shall be no more than 84,000 points (of which, 39,000 points for Directors). This was determined in consideration of factors such as current executive remuneration standards, trends in the number of Directors, etc., and expectations, and the Company considers it as appropriate.

Additionally, points granted to Directors, etc., shall be converted to one share of the Company's common stock per point upon granting of Company Shares, etc., in (7) below (however, if a stock split, allotment of shares without contribution or reverse stock split for the Company's shares is implemented after the approval of this Proposal, the upper limit for points, the number of points granted, or the conversion ratio shall be reasonably adjusted according to its ratio, etc.).

The number of points for Directors, etc., which is the basis for the allotment of Company Shares, etc. stated in (7) below, shall in principle be the number of points granted to said Directors, etc. until the time of his or her retirement (points calculated in this manner shall hereinafter be referred to as the "Fixed Point Number").

#### (7) Allotment of Company Shares, etc.

If a Director, etc., who has retired from office meets the beneficiary requirements prescribed in the Officer Stock Benefit Regulations, the said Director, etc., may in principle receive the Company's shares from the Trust after his or her retirement in proportion to the "Fixed Point Number" defined in (6) above by taking the prescribed procedures to confirm the beneficiary. However, if requirements set under the Officer Stock Benefit Regulations are met, for a certain percentage of the Company's shares, a cash allotment shall be provided equivalent to the market value of the Company's shares, in place of allotment of the Company's shares. Additionally, the Trust may sell the Company's shares to pay such money.

#### (8) Exercise of voting rights

Voting rights related to the Company's shares held by the Trust shall not be exercised pursuant to the direction of the trust administrator. In this way, the Trust will be able to ensure its neutrality in the Company's management.

### (9) Handling of dividends

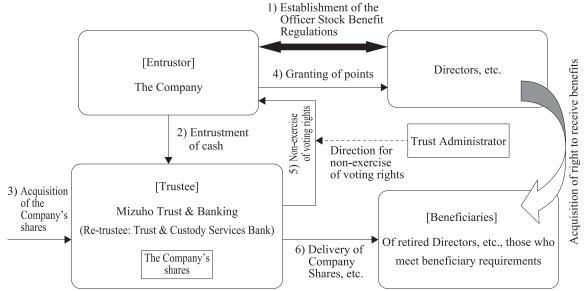
Dividends related to the Company's shares held by the Trust shall be received by the Trust to acquire the Company's shares or pay for the trustee's remuneration, etc. Based on the Officer Stock Benefit Regulations, any remaining dividends, etc., upon termination of the Trust shall be distributed to Directors, etc. in office at that time in proportion to the number of points held by each person.

#### (10)Handling of termination of the Trust

The Trust shall be terminated when the Company's shares are delisted or the Officer Stock Benefit Regulations are abolished, etc.

Of the residual assets in the Trust upon its termination, the Company's shares will be entirely acquired by the Company with no charge and be canceled pursuant to the resolution of the Board of Directors. Of the cash residual assets in the Trust upon its termination, the amount of cash remaining after allotment to Directors, etc. shall be allotted to the Company.

### <Reference: Structure of the Plan>



- 1) The Officer Stock Benefit Regulations shall be established within the framework of the approval at the Meeting.
- 2) The Company entrusts funds in the range of the amount approved via this Proposal.
- 3) The Trust uses the funded amount as outlined in 2) above to acquire the Company's shares through the exchange markets or disposals of treasury stock.
- 4) The Company grants points to Directors, etc., based on the Officer Stock Benefit Regulations.
- 5) Voting rights for the Company's shares held by the Trust account will not be exercised pursuant to direction of the trust administrator, who is independent from the Company.
- 6) The Trust allots the Company's shares to retired Directors, etc., who also meet the beneficiary requirements set under the Officer Stock Benefit Regulations (hereinafter the "Beneficiaries") based on the number of points they have been granted. If a Director, etc. meets certain requirements set under the Officer Stock Benefit Regulations, the Company will grant, to a certain percentage of the points given, money equivalent to the market value of such shares.